Questionnaire 2 - Identifying and prioritizing Stakeholders

To determine which people or organisations are considered stakeholders, use the following questions as a guide for your brainstorming.

1. **Who are the direct beneficiaries?**

*For example, if it is a training programme for students, the direct beneficiaries would be the students.*

1. **Who are the indirect beneficiaries?**

*For example, other beneficiaries of training would be the families of the students, the wider community, and the State.*

1. **Who contributes to the project, either financially or otherwise?**

*For example, funders, staff, volunteers, partner agencies.*

1. **Who else either makes the project happen or is affected by it, even if only peripherally?**

*For example, in the case of the training programme, there might also be a possibility that the trained students can seek part time employment in a firm thereby benefitting that firm to as regards to cheaper personnel.*